
ARIZONA NEWSPAPERS ASSOCIATION



Membership Requirements & Dues

ARIZONA NEWSPAPERS ASSOCIATION, INC. & ANA ADVERTISING SERVICES, INC.
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Dues for Active newspaper members consists of four parts:

- I. Base Amount,
- II. A circulation amount
- III. An FOI amount
- IV. Copies of Newspapers

I. Base Amount

All regular members pay a base dues of \$435.75. Also, each regular newspaper member is required to send ANA five copies of each edition published.

II. Circulation Amount:

Dailies, Weeklies and more than once-a-week publication:

Using the circulation figures supplied by the member newspaper and listed in the current ANA directory, this portion of the dues is based on cumulative for one week's distribution. This figure should include TMC circulation if listed in the directory. The rate would be:

- 1.155-cents times the first 500,000 cumulative circulation
- 0.9-cents times the next 500,000 cumulative circulation
- 0.1 cents times all cumulative circulation over 1,000,000

(The above formula change was made by the Board of Directors 5/10/96, repealing the maximum dues limit.

Less than weekly publication:

Same formula as above with circulation divided by 2 for twice-a-month publication and by 4 for once-a-month publication.

III. FOI Assessment

In addition to regular dues, Active Newspaper members shall pay a separate amount to fund ANA's portion of the First Amendment Coalition and other Freedom of Information activities. FOI dues are calculated by taking one cent times total circulation, not to include TMC's. (Total circulation is computed to be the equivalent of one day's average of Monday through Sunday circulation. That is the total circulation in a week divided by the number of days circulated in that week. For twice-a-month publications divide by 2, and for monthlies divide by 4, to get a one-day/week equivalent).

Minimum FOI dues are \$50 for weekly, bi-monthly and monthly publications and \$125 for daily publication. Maximum FOI dues for Semi-Monthly and Monthly publications is \$750.

IV. Copies of all editions

In addition to dues, each member is required to send the Association five (5) copies of each edition printed.

Joining before year in publication

On Dec. 7, 2000, the board added this policy: A newspaper that will have their first anniversary of publication in the first quarter of the year may apply for and be approved for membership the prior

December, if they meet all other qualifications, in order to be included in the directory which is printed in late December.

Dues for other membership types:

Associate Membership

Membership is \$435.75 per year.

Personal Membership

Membership is \$50 per year.

Student Publication Membership

Membership is \$50 per year (Must also comply with **IV. Copies of all editions**)

Discounts and Surcharges for Active Newspaper Members Only

- A 2% discount is allowed if dues paid in full within 30 days of billing.
- Dues paid in two semi-annual installments include a 5% surcharge on the Base and Circulation portions only.
- Dues paid in four quarterly installments include an additional 10% surcharge on the Base and Circulation portions only.
- Dues paid semi-annually or quarterly include the total FOI assessment in the first payment

Re-plates

Re-plated publications are treated as separate memberships and dues will be calculated as a regular member for each.

Multiple Ownership

In cases of multiple ownership, every eligible newspaper in the group is required to be a member of the Association.

- The bylaws require that if a member fails to pay dues six months after they become due, they automatically are dropped from membership. It also says the board may extend the time for payment if the dropped member asks. It already has a rule that allows dues to be paid quarterly or semi-annually, and that If dues are not completely paid by November 1, the member will not be listed in the directory for the following year.
- As of January 1, 1996, applications for membership received between January and June of each year must be accompanied by a full-year's dues payment. Applications for membership received between July and December of each year must be accompanied by a half-year's dues payment. Proof of circulation (audit, postal statement of ownership or notarized sworn publishers statement of circulation and copies of four printing statements showing the number of copies printed) and a printed advertising rate card also must be submitted with application before board consideration.

Calculation Examples:

Six day daily with 14,238 circulation each day, Monday through Friday, and a Sunday circulation of 18,397:

Base: \$435.75

Circulation: $(14,238 * 5 \text{ plus } 18,397) \text{ times } 1.155\text{-cents equals } \$1,034.73$

First Amendment:

1-cent times 14,931 equals \$149.31.

[The 14,931, is the average of all the daily circulation (5 times 14238) plus the Sunday 18,397, divided by 6 which is the total number of days circulated in a week]

Total Daily Dues:

Base	\$415.00
Circulation	1,034.73
<u>First Amendment</u>	<u>149.31</u>
TOTAL	\$1,619.79

Weekly distributed on Wednesday with 3,496 circulation.

Base: \$435.75

Circulation: 1.155-cents times 3,496 equals \$40.38

First Amendment: (MINIMUM \$50.00)

1-cent times total circulation, not including TMC's.

EXAMPLE: 3,496 x 1-cent = \$34.96, so the minimum would be assessed.

Total Weekly Dues:

Base	\$435.75
Circulation	40.38
<u>First Amendment</u>	<u>50.00</u>
TOTAL	\$526.13

If the above publication were published three times a week, you will multiply its 3,496 circulation times 3 to find the cumulative circulation for that week, then apply the formula: 1.155 cents times (3,496*3) equals \$121.14 for circulation portion of dues.

The First amendment assessment would not change since it is based on the average circulation during one day in a week.

